

OPERATORS		
COMPANY	WHAT DOES THE COMPANY DO?	WHAT IS THE COMPANY LOOKING FOR?
Crown Point Energy TABLE 1	Canadian-based junior oil and gas exploration and production company focused on Argentina. It develops and produces petroleum and natural gas assets across several basins in the country, including Tierra del Fuego and Neuquén, with a portfolio that combines producing fields and exploration opportunities aimed at growing production and reserves. https://crownpointenergy.com/?page_id=2163&lang=es	<ul style="list-style-type: none"> - Modern drilling equipment for conventional operations. - Innovative equipment and services for multi-pad and underground completions. - Multi-pad drilling and coiled tubing services. - Companies offering electric pump solutions to improve energy efficiency. - Dual pumps. - Share best practices with experienced operators in conventional hydrocarbon production.
GyP Neuquén TABLE 2	Provincial energy company of Neuquén, dedicated to the development of energy resources, with main focus on both conventional and unconventional hydrocarbons. Key activities: exploration and exploitation of hydrocarbons, oil and gas production, participation in infrastructure projects, transportation system. https://www.gypnq.com.ar/	
PECOM Energía TABLE 3	Argentine company that provides services, engineering, construction and operational solutions for the oil & gas, power and mining industries. It works across the upstream, midstream and downstream segments, with activities in Argentina and several Latin American countries. It operates in the Argentina provinces of Neuquén, Río Negro, Chubut, Santa Cruz, Mendoza, and Tierra del Fuego. https://www.pecomenergia.com/index.php/es/	<ul style="list-style-type: none"> - EOR: well design strategies aimed at reactivating existing assets. Knowledge exchange with operators that have achieved efficient outcomes in comparable environments. - Engagement with potential partners and investors interested in the Argentine market, focused on technical exchange, identification of collaboration opportunities, and explore future partnerships and financing schemes. - Technologies applied to conventional production: digitalization processes, including digital twin solutions. - Share best practices with experienced operators in conventional production. - Oilfield services and construction activities related to the oil and gas industry. - Waste transportation services. - Bioremediation solutions. - Environmental services companies (Pecom has an environmental services division)
Petróleos Sudamericanos TABLE 4	Argentine company focused on the exploration and production of oil and gas, with more than 30 years of experience operating conventional mature and marginal fields in Argentina and Colombia. It specializes in applying primary and secondary recovery technologies under high operational, environmental and safety standards. https://www.petroleossudamericanos.com.ar/	<ul style="list-style-type: none"> - Share best practices with operators in conventional production. - Services for the treatment, disposal, and reuse of water injected in production operations. - Engagement with potential partners and investors interested in the Argentine market, focused on technical exchange, identification of collaboration opportunities, and explore future partnerships and financing schemes. - Innovative technologies for surface facilities, drilling equipment, coiled tubing, and wireline services.
Terra Ignis Energía TABLE 5	Provincial energy company of Tierra del Fuego, focused on the development of oil, gas and energy projects aimed at strengthening the province's energy sovereignty. It participates in the operation and development of hydrocarbon assets, while also promoting investment, production and sustainable energy initiatives in the region. https://www.tierradelfuego.gob.ar/	<ul style="list-style-type: none"> - Exploration of operational models for the management and expansion of mature oil and gas fields under provincial control. - Study of resource governance frameworks and the development of state-owned energy companies in producing regions. - Partnership with Alberta-based supplier development in mature field operations. - Analysis of integration models between energy projects and regional economic development, aimed at strengthening local value creation. - Evaluation of successful cases of provincial or state-owned energy companies in comparable resource-rich jurisdictions. - Offer opportunities for Alberta operators to invest in Tierra del Fuego.
Velitec TABLE 6	Argentine energy and infrastructure company specialized in oil & gas, mining and industrial services. It provides drilling, engineering, pipeline construction, EPC projects, equipment rental and hydrocarbon field operations, with activities across Argentina, including Mendoza, Neuquén and Tierra del Fuego. It recently expanded its role in conventional oil & gas operations through projects developed together with Terra Ignis. https://velitec.com.ar/	<ul style="list-style-type: none"> - Identification of opportunities to scale operations in conventional oil and gas projects and to expand service offerings into new regions. - Exploration of strategic partnerships for field development projects, including the acquisition and operation of mature hydrocarbon assets. - Assessment of technologies applied to drilling, production optimization, and infrastructure development in both energy and telecom-related projects. - Strengthening of capabilities in integrated EPC (Engineering, Procurement and Construction) services for energy and industrial infrastructure developments.
SUPPLIERS		
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AMI Ultramar TABLE 7	Maritime and logistics services Argentine company specialized in offshore support operations for the oil and gas industry. It provides integrated shipping, port, logistics and supply chain solutions, supporting energy and industrial projects across South America through the Ultramar group's regional network. https://amisa.com/	<ul style="list-style-type: none"> - Companies in the exploration and production (E&P) sector interested in expanding into Argentina, promoting their products locally, and/or partnering with an Argentine company for market representation. - Development of an ecosystem of companies seeking commercial entry through local distribution channels, acting as distributors for firms such as NOV (National Oilwell Varco).
Latitud 45 TABLE 8	Argentine company specialized in pumping services for the oil and gas industry, focused on the construction, completion, workover and abandonment of wells in both conventional and unconventional reservoirs. Main services: well cementing, stimulation and hydraulic fracturing, coiled tubing. It operates from five bases located in the Argentine Patagonia, with a fleet of 13 independent work sets. https://www.latitud-45.com/	<ul style="list-style-type: none"> - Identification and evaluation of technologies applied to production optimization and efficient well lifecycle management. - Focus on chemical solutions for conventional wells, including encapsulated products and alternatives to hydrochloric acid, aimed at preventing blockages and optimizing production. - Deployment of software solutions for the determination of dynamic downhole temperature. - In unconventional wells, re-stimulation of mature assets through the use of surfactants and solvents to enhance hydrocarbon recovery. - Monitoring of emerging technologies such as gas-powered engines and electric fracturing units, with high short-term potential. - Interest in more efficient regulatory frameworks for well abandonment, drawing on international best practices, including experiences from Alberta and the Orphan Well Association.
Multipiping TABLE 9	Argentine company specialized in engineering, construction and industrial services for the oil & gas, energy and infrastructure sectors. It provides pipeline construction, maintenance, welding, integrity and specialized operational solutions for complex industrial projects across Argentina. https://www.multipiping.com/	<ul style="list-style-type: none"> - Companies specialized in exploration and production (E&P), including firms such as Stantec and other non-Argentine companies (with Stantec as an exception), with a focus on medium- to large-sized organizations. - The establishment of a new subsidiary in Calgary. - In the energy sector, sourcing of equipment and service providers for medium-scale conventional and unconventional oilfield facilities. - Companies providing chemical solutions, midstream treatment facilities, satellite-based mapping, and other services and equipment for both conventional and unconventional oil and gas operations. - In the mining sector, engagement with investors from exploration companies based in Alberta, given the development of two projects in Río Negro, two in San Juan, and one in Mendoza.
TSB TABLE 10	Argentine company specialized in integrated services for the oil and gas industry, including transportation, solid control, earthmoving and environmental services. With more than two decades of experience, it supports drilling, production and infrastructure operations across Argentina, with a strong presence in the Neuquén Basin and Vaca Muerta. https://www.tsbsa.com.ar/	<ul style="list-style-type: none"> - Identification of technologies and suppliers in solids control, waste treatment, oilfield logistics, and environmental services. - Exploration of representation agreements or commercial partnerships to introduce Canadian technologies into the Argentine market. - Study of best practices in operational efficiency, environmental management, and shale development.